

Executive Coaching Building And Managing Your Professional Practice

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Understand all the aspects of becoming an executive coach from acquiring training to marketing your practice with Executive Coaching: Building and Managing Your Professional Practice. Hands-on information on topics like acquiring the right training and making the transition from other fields is written in an accessible manner by a successful and experienced coach.

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Executive Coaching Building And Managing Your Professional Practice PAGE #1 : Executive Coaching Building And Managing Your Professional Practice By Ken Follett - executive leadership and organizational coaching building and managing your professional practice whether you are a new leadership coach in start up mode or a seasoned executive

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Learn about how to build, refocus and expand your practice from Lew Stern, PhD, the author of Executive Coaching: Building and Managing Your Professional Practice and co-author of The Executive Coaching Handbook.

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Executive Coaching Our executive coaching provides expert 1:1 development and support for high potential/high performing people, as well as those requiring support to address obstacles or challenges. Areas of focus include:

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What Executive Coaching Is . An executive coach is a qualified professional that works with individuals (usually executives, but often high-potential employees) to help them gain self-awareness, clarify goals, achieve their development objectives, unlock their potential, and act as a sounding board. They are not consultants or therapists (although many have consulting or therapist backgrounds) and usually refrain from giving advice or solving their clients' problems.

[A Manager's Guide to Executive Coaching](#)

Whether you are the CEO, CTO or Managing Director, Executive Coaching provides a safe and confidential space to work on current challenges and move forward on specific projects. Working one to one with a qualified and experienced Executive Coach enables you to focus on outcomes such as developing a strategy, building your team or managing change.

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Welcome to The Executive Coaching Consultancy. We draw on our 25-year track record to coach established and emerging leaders to identify their purpose, thrive personally & professionally and so improve business performance. We help individuals and organisations to generate the right environment for talent to flourish.

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Hands-on information on topics like acquiring the right training and making the transition from other fields is written in an accessible manner by a successful and experienced coach. Whether you're a novice or an established coach looking to expand your practice, you will benefit from the step-by-step plan for setting up and operating a lucrative executive coaching practice.

[Executive Coaching: Building and Managing Your ...](#)

Executive coaching is becoming a [hot topic] for meeting senior management development needs in many organisations. As originally conceived, executive coaching was seen as being a remedial process: a method of personalised, short-term, intensive training to address and cure management performance deficiencies (Thach and Heinselman, 1999).

[Executive Coaching: Inspiring Performance at Work](#)

Coaching employees involves teaching them how to arrive at a solution on their own. It's about teaching critical-thinking skills that lead to self-reliance instead of just falling back on the boss. Managing is typically a one-way street; coaching relies on open communication in both directions (employee to supervisor and supervisor to employee).

[Managing vs. Coaching | CMQIE](#)

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A forefront productivity expert identifies four major work personality types and challenges popular time-management practices to outline step-by-step recommendations for making work more simple through customized approaches. Includes tables.

Find satisfaction and financial success with a new career in coaching Getting Started in Personal and Executive Coaching offers a go-to reference designed to help every mental health professional build, manage, and sustain a thriving coaching practice. Packed with hundreds of proven strategies and techniques, this nuts-and-bolts guide covers all aspects of the coaching business with step-by-step instructions and real-world illustrations that prepare you for every phase of starting your own coaching business. This single, reliable book offers straightforward advice and tools for running a successful practice, including: * Seven tools for making a great first impression * Fifteen strategies for landing ten paying clients * Seven secrets of highly successful coaches * Ten marketing mistakes to avoid Complete with sample business and marketing plans and worksheets for setting rates and managing revenue, Getting Started in Personal and Executive Coaching identifies the fifteen biggest moneymaking markets to target and offers valuable recommendations for financing that get the most impact and mileage from every budget. Quick "Action Steps" for applying ideas and techniques make this book useful right away. Get started in coaching today!

A guide to professional coaching in business environments offers insight into how to develop a personal coaching model, providing coverage of topics ranging from goal setting and data gathering to obtaining feedback and development planning.

The successful self-published author of The Sales Leaders Playbook writes his first mainstream leadership book There are enormous differences between managing and coaching. Yet many companies and organizations encourage their leaders to coach teams without ever teaching them how and without creating a culture that supports coaching. Nathan Jamail a leading consultant, professional speaker, and the president of his own group of businesses/trains coaches at several Fortune 500 companies and learned that it takes not only different skills to achieve success, but a truly effective coach needs an organizational culture that creates and multiplies the success of every motivated team member. The Leadership Playbook shows leaders the skills necessary to be an effective coach and to build effective teams by: Fostering employees' belief in the culture of a company Resolving issues proactively rather than reactively and creating an involvement that constantly pushes employees to be their best Focusing on the more humane principles of leadership!gratitude, positivity, and recognition!that keep morale high Holding teams and individuals accountable Constantly recruiting talent ("building the bench") rather than filling positions only when they are empty Combining research, interviews, and inspiring stories with the lessons that have earned Jamail the respect of the world's foremost corporations including CISCO, FedEx, Sprint, the U.S. Army, and State Farm; The Leadership Playbook will dominate the category for years to come.

Embrace the Power of Executive Coaching With businesses becoming more complex, they tend to lean on their high performers to keep the company first class, fend off competitors, innovate, or pivot to new, unexplored markets. But who do these executives and leaders turn to when they need to refine their own skills? Executive coaches. In The Art of Executive Coaching, Dr. Nadine Greiner lets you in on the secrets, tips, and tricks to unlocking the better performance leaders need to thrive. Follow along as she tells nine stories of an executive coach, Alice Well, and her clients. With Alice's help, these individuals learn to adapt their personal leadership styles, illuminate their blind spots, and adopt new ways of relating and managing to benefit their teams and organizations. But it's not all smooth sailing!this coach shares the bumps along the way, too. With this book, aspiring executive coaches will understand why coaching works so well!why certain techniques enable leaders to achieve dramatic results in a relatively short time. And yet, there is no one-size-fits-all approach to executive coaching. No step-by-step procedure that will work, without fail, for each new client. Intuitively, that makes sense. As these stories show, you must adapt your approach to meet the unique needs, traits, and habits of each leader. That's part of what makes the business of executive coaching thrilling!but also increasingly in demand. No executive is perfect; there's always room for improvement!improvement that can have impressive effects on the business, its employees, and its customers. The skilled executive coach helps make this possible.

Discover the 10 best Coaching practices for solving problems and implementing change with clients--right away Coaching works, there's no doubt about that. But the coaching industry is going through tremendous change that all professional coaches need to address. Equipping coaching professionals to stay on the cutting-edge of their craft, The Business Coaching Toolkit: Top 10 Strategies for Solving the Toughest Dilemmas Facing Organizations expertly provides a collection of application-based, proven tools that present creative solutions to common situations encountered in today's workplace. This hands-on guide creatively empowers professionals to: * Achieve greater performance by identifying and maximizing strengths and managing weaknesses * Lead their team or client through setting specific, measurable, and reasonable goals * Discover the deeper meaning of vision and tie goals into the client's core values * Guide clients through a comprehensive analysis of their current situation--the good, the bad, and the ugly Whether it's increasing a client's time management skills, giving feedback to an employee, or building a leadership team, The Business Coaching Toolkit presents a valuable supply of straightforward exercises designed to bring a new dimension to every coaching professional's work with clients.

On-going coaching and development that can be a [game changer] for all employees! All great coaches know how to ask good open-ended questions and how to give effective feedback. They keep a balanced and honest perspective that separates the person from the problem or issue; coaching to leverage their unique strengths and helping them improve weaknesses with a mindset focused on continuous improvement. This ongoing coaching and development can be a [game changer] for all people and teams with access to it. But what about the teams and players that aren't empowered!or even allowed!to expand their roles? Or the team members whose careers don't inspire or play to their natural gifts, talents, and strengths? It's painful for any organization or manager when people on their team aren't given the tools to succeed; and more painful still when the team member doesn't yet realize it. But by coaching through leadership, any manager of any organization can create a supportive structure that helps assign the right roles, resources, tools, and career opportunities that will best leverage their strengths. Determines coachability and readiness for employee change and improvement Builds awareness to deal with the right issues, challenges, and opportunities Offers leaders/managers the tools to help a performer leverage their greatest gifts, talents, and strengths Allows for dialogue and tactics to close gaps in experience, communication styles, and personality Guides managers in how to have dialogue around difficult and important issues with their employees Includes coaching principles, practices, and tools with practical, real-world examples Offers strategies and tools to help employees become more motivated for effective change, action, and accountability Each chapter includes a series of powerful and provocative coaching questions for any leader or manager to use immediately in the workplace.

Many executives overlook the single-most critical aspect of leadership. Have you? The most important driver of overall success is your own self-leadership. Without it, your career may stall. Why? Because how you lead yourself directly impacts your ability to lead others, and that, in turn, can prevent you from reaching your full career potential. Self-leadership. It begins and ends with YOU. In Leading YOU!: The power of self-leadership to build your executive brand and drive career success, Senior Executive Coach Brenda Bence reveals the 15 most damaging self-leadership behaviors she regularly sees in her practice. She then provides you with dozens of tips and techniques you can immediately apply to correct or improve these behaviors. Packed with real-life executive coaching case studies from around the globe, this book will help you: [] Strengthen your Executive Presence and build an outstanding leadership brand. [] Quit acting like a victim of your calendar, your time, and [the system].[] Utilize powerful mind management techniques to stop limiting behaviors. [] Learn how to successfully manage [up] to bosses and [across] to peers. [] Promote yourself without bragging, to help you gain visibility and the job you want. [] Successfully influence others even if you don't have an official title or authority. Leading YOU! not only cuts to the core of what's needed for effective self-leadership, but it's also the only book to identify and explain the relationship between self-leadership and a winning leadership brand!the Trademarked YOU!®. Together with the award-winning companion book, Would YOU Want to Work for YOU?!, this book will become your go-to resource for advancing in your career through the power of authentic self-leadership. []Brenda Bence makes it clear: Great leadership is all about self-leadership and learning how to manage YOU as well as you manage others. A great read!! Philip Yuen, CEO, Deloitte Southeast Asia []You may excel at managing others, but unless you look inward to manage yourself first, your career is likely to stagnate rather than ignite. Leading YOU! is a must read.!! Peter Walker, CEO Asia Pacific, ThyssenKrupp Elevator

